

## The 3 S's of SUCCESS

### Solutions, Safeguards, Sustainability

Strong security leaders share one common trait: they view their role as protectors of the organization's integrity and sustained profitability. This vision is what we like to call the "3 S's" of Success – Solutions, Safeguards, Sustainability. Butchko brings this approach to our clients and it inspires every program we design.

#### Solutions

Solutions are the processes, personnel organization, procedures, workflows, and technical systems that achieve an objective. Complete Solutions take a life-cycle approach: Requirement definition, Design, Implementation, Operations, Maintenance, and Upgrade or Retirement. Applying this holistic view is the key to minimizing life-cycle costs, but is something that many "solution designers" miss. They focus solely on the requirements, design, and implementation – leaving the business to figure out the rest on their own. Butchko believes this minimalist approach does a disservice to the client and can end up costing more in the long run. We take the time to consider what happens before, during and after a Solution is installed and use those insights to make the best recommendations.

#### Safeguards

Safeguards combine the elements of safety and security into a single Solution. This co-dependence creates challenges for security practitioners who maintain focus on security. When both elements are incorporated from the beginning, organizations realize greater compliance with government regulations, safety codes, corporate policies, organizational cultures (especially in industrial, healthcare, and pharmaceutical industries), and improved overall security. Butchko weaves safety and security into a single, comprehensive solution to protect our client's assets and operations.

#### Sustainability

Sustainability is the real key. A sustainable solution is embraced by its users and withstands the test of time. Butchko believes this vision should drive the design of the solution from start to finish. We approach every project with an eye on the horizon so our recommendations offer lasting value.

The glue that holds these three elements of success together is integrity. Integrity is fundamental to Butchko's Solutions and is how we do business.

Butchko, Inc. designs security solutions that safeguard your assets, mitigate your risks, and, most importantly, deliver sustainable business value. Uniquely qualified to understand security environments, your organization and your goals, Butchko aligns the Right Technology, Right Process, and Right Resources to take your program to the next level. We drive client success by integrating technology, information, and processes, to create an engineered, cost-efficient, and comprehensive solution that delivers critical information when and where it is needed.

Our experience spans the following industries:

- Oil & Gas
- Mining & Energy
- Industrial
- Pharmaceutical
- Healthcare
- Critical Infrastructure
- Financial / Banking
- Retail
- Government
- Transportation
- Education
- Manufacturing
- Intelligence

17575 North Eldridge Parkway, Bldg. A,  
Tomball, Texas 77377  
www.butchkoinc.com 832.460.6942

©2015 • All rights reserved  
Texas Private Security Board  
License #B17798