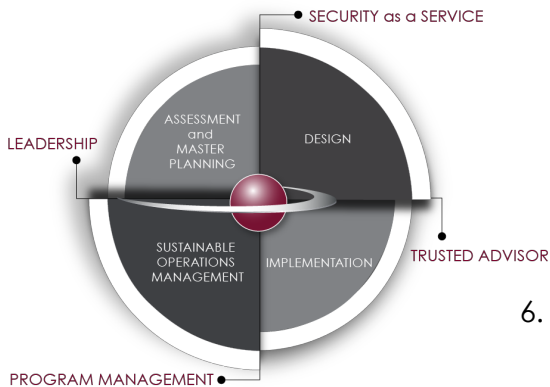




THE EIGHT QUESTIONS – C-SUITE

We are often asked by senior level business executives: “What questions should I be asking my risk and security leaders?”

Although that can be a loaded question, here are eight questions we believe have merit and can be the starting point for an intelligent and valuable conversation.



1. How are you aligned with the company's strategic plan and business model of the company; and how will your program contribute to our performance?
2. Given our business model, what areas of our business are vulnerable to disruptions that your operation can mitigate?
3. How are you postured to handle a catastrophic event to enable company operations to continue?

4. What are your plans and specific actions to implement your initiatives?

5. Can you provide a description of your performance metrics system to better assure effectiveness in the following areas:

- Risk Mitigation
- Business Model Contribution
- Operational Execution and Optimization
- Budget Performance vs. Value Delivered

6. How frequently should you participate with the senior management team to provide strategic guidance and show your performance metrics?

7. How do you collaborate with our CIO to ensure we are not replicating systems; but more importantly, leveraging each other to provide a unified approach to logical and physical security?

8. How are you leveraging external resources and organizations to meet your needs?

Butchko, Inc. can be an invaluable resource to proactively assess programs and assist leaders in answering these critical questions. We do this using the disciplined and success-driven Butchko Solutions Process.

The Eight Questions series provides business leaders with tools to take a project or topic from inception to successful operation, spanning challenges from executive management to technology detail. These elements of the Butchko Solutions Process provide an introductory tool to guide leaders through the technology and business process lifecycle. Butchko, Inc. extends these Eight Questions to prioritize, design, implement, and verify enhancements that fit into your organizational culture, achieve balanced system performance, and meet sustainable budget and schedule targets.

Butchko, Inc. aligns the Right Technology, Right Process, and Right Resources to take your program to the next level. Our experience spans the following industries:

- Energy
- Critical Infrastructure
- Oil & Gas / Petrochemical
- Mining
- Industrial / Manufacturing
- Pharmaceutical
- Healthcare
- Financial / Banking
- Government
- Transportation

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