

THE EIGHT QUESTIONS – SOLUTION TESTING & ACCEPTANCE

We are often asked by senior business leaders: “What questions should I be asking project deployment leaders?”

Although that can be a loaded question, here are eight questions we believe have merit and can be the starting point for an intelligent and valuable conversation.



1. What are the primary indicators of project success, and how are they to be demonstrated?
2. How and when are system success criteria developed, documented, and confirmed? How does this fit with your commissioning and operation effectiveness test plan?
3. What is done to ensure that all stakeholders, implementers, and suppliers know what is required to achieve success within our budget and schedule?
4. How does commissioning and test plan VERIFY that the solution meets specified requirements as a stand-alone solution, and when integrated with existing systems?
5. Once a solution is VERIFIED to meet specifications, what is performed to VALIDATE that the solution meets operational needs and those of other identified stakeholders?
6. At what point in the project is a new system or process determined to be accepted as complete? How is this measured? How does this impact Warranty & Support?
7. What criteria is utilized to decide which resources (personnel, simulators, independent third-parties) evaluate new technology and process solutions for acceptance and commissioning?
8. How are ongoing Operations Evaluations incorporated into your process? How does this tie into enhancement planning, maintenance, training, budgeting, and compliance processes?

Butchko, Inc. can be an invaluable resource to proactively assess programs and assist leaders in answering these critical questions. We do this using the disciplined and success-driven Butchko Solutions Process.

REALIZING SUSTAINABLE BUSINESS VALUE THROUGH SECURITY SOLUTIONS

The Eight Questions series provides business leaders with tools to take a project or topic from inception to successful operation, spanning challenges from executive management to technology detail. These elements of the Butchko Solutions Process provide an introductory tool to guide leaders through the technology and business process lifecycle. Butchko, Inc. extends these Eight Questions to prioritize, design, implement, and verify enhancements that fit into your organizational culture, achieve balanced system performance, and meet sustainable budget and schedule targets.

Butchko, Inc. aligns the Right Technology, Right Process, and Right Resources to take your program to the next level. Our experience spans the following industries:

- Energy
- Critical Infrastructure
- Oil & Gas / Petrochemical
- Mining
- Industrial / Manufacturing
- Pharmaceutical
- Healthcare
- Financial / Banking
- Government
- Transportation

Offices in Colorado and Texas
www.butchkoinc.com | 832.460.6942

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